

Accredited Investor - Eligibility, Process and Benefits

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**Disclaimer:** Please refer to the Disclaimer slide (15) for important information and terms.

## **Accredited Investor Overview**



The concept of Accredited Investors (AI) was introduced by SEBI to identify a class of investors who are :

- ➤ Knowledgeable and sophisticated,
- ➤ Have the capacity to understand the risk-return profiles of various investment products, and
- > Capacity to bear the risk of these products.



## Why become an Accredited Investor?





## Lower\* Ticket size

Accredited investors allowed to invest below standard minimum thresholds\*.



Accredited investors get exclusive investment access.



## Regulatory relaxation

Relaxed regulatory norms for audits, reporting, and filings.



Light regulations + risk insight = tailored solutions & diversified portfolios.

\* Accredited Investors can invest ₹50 lakhs or less in AIF (vs ₹1 crore) and ₹10 lakhs or more in PMS (vs ₹50 lakhs), subject to scheme terms.

**Source**: Sebi -(sebi\_data/meetingfiles/jul-2021/1626434827210\_1.pdf) - <u>Link to Circular</u>

## **Eligibility Criteria of Accredited Investors**



➤ Individuals / HUFs / Sole Proprietorships / ➤ Body Family Trusts

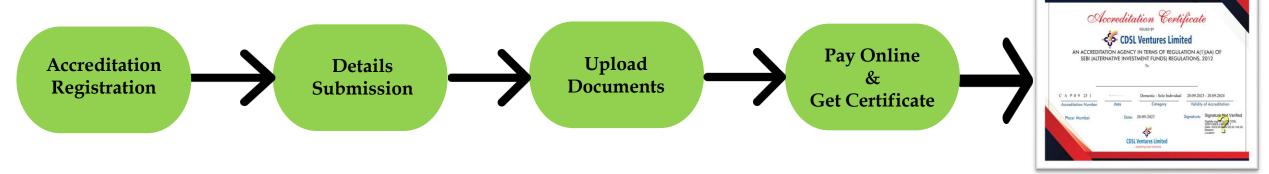
Body CorporatePartnership Firms

Each partner **Net Worth Annual Income Annual Income** Net worth Must meet ≥ ₹1 Cr. & ≥ ₹7.5 Cr. (with  $\ge ₹3.75$  **or** Net worth  $\ge ₹5$  Cr. **or**  $\ge ₹2$  Cr. ≥ ₹50 Cr. the Cr. in financial (with ≥ half in individual criteria assets) financial assets)

Refer <u>Annexure D</u> for more information and information on joint holders.

#### How to Get Accredited





The **Accreditation Agency**, issues the Accreditation Certificate to the Applicant.

#### **Accreditation Certificate includes:**

- I. Unique Accreditation Number
- II. Accreditation Agency name
- III. Applicant's PAN
- IV. Validity period

Refer Annexure A for documentation requirement.



## Accredited vs. Non-Accredited Investors





## Upside

#### Pitfalls

#### **Income Criteria**



Accredited Investors have access to diverse investment options across asset classes and risk profiles.

Variety of options

Accredited Investors require meeting income thresholds.



### **Not restricted to Public Offerings**

Net worth



Accredited investors can access private markets, international markets, and other asset classes

Accredited Investors must maintain a high net worth to retain status



#### No Risk constraints

Limited time validity



Accredited Investors can invest freely across various risk profiles.

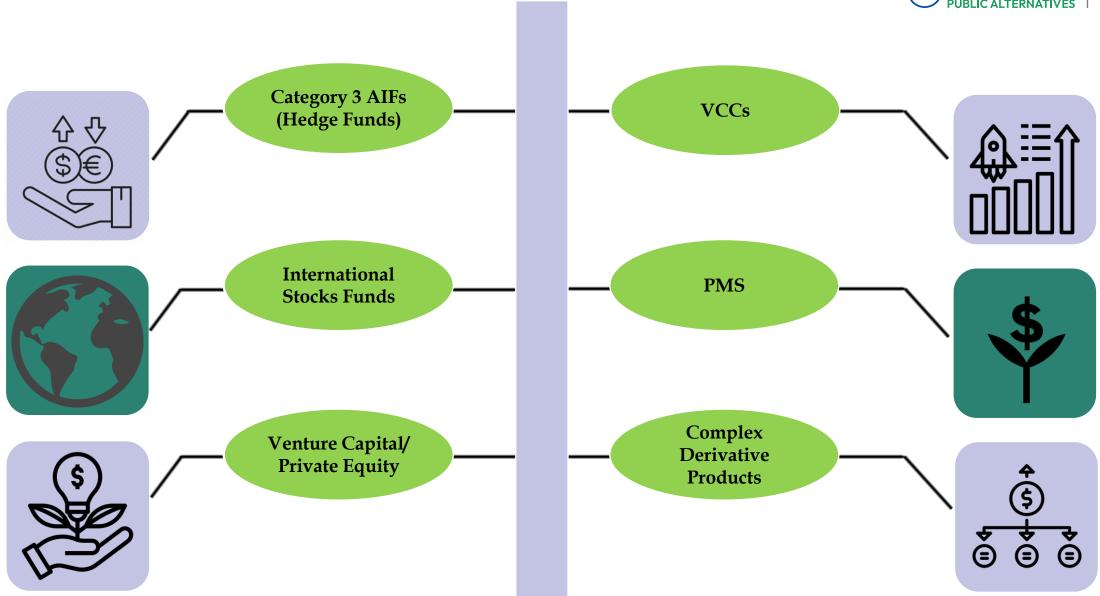
Accreditation valid 2-3 years, renewal required.

3

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## **Investment opportunities for Accredited Investors**

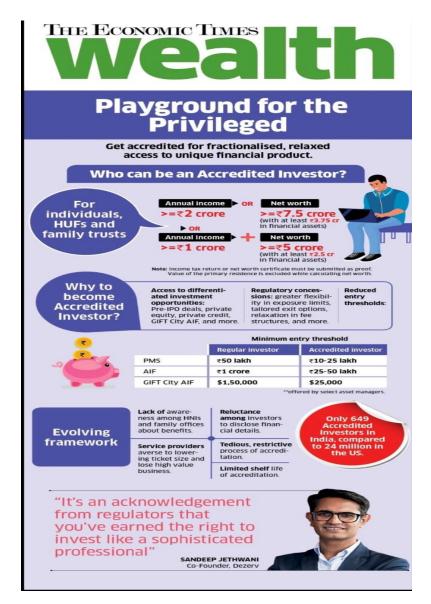




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## Accredited investors: an untapped market opportunity





- According to *The Economic Times*, there are only 649
   Accredited Investors in India, compared to 24 million in the US.
- This stark under-penetration highlights a **significant growth opportunity** for the Indian wealth management and asset management industry.
- AMCs and Wealth Managers can play a pivotal role in driving the accreditation process, fostering a more mature and sophisticated investing ecosystem

# **Annexure A** – List of Documents to be submitted (Self-certified)



Information	Document to be submitted
Proof of Identity and Address	(a) Copy of PAN Card
In case of Individual/ HUF/Sole Proprietorship	(b) Copy of any 'Officially Valid Document'
In case of Body Corporates	(a) Copy of PAN card (b) Document of Incorporation
In case of Trusts	(a) Copy of PAN Card.
	(b) Copy of registered trust deed
Authorization to seek accreditationIn case of body corporates/trusts	Letter from authorized signatory to apply for accreditation.
	(a) Copies of Income Tax Return(s) or ITR Acknowledgement (Only in case of individuals/HUF/Family Trust/Sole Proprietorship), or; (b) Copies of audited Financial Statements, or;
Proof of financial information In case of Individual / HUF/Sole	(c) Copies of Audited Financial Statements prepared by the statutory auditor for the current financial Year
Proprietorship/ Body Corporates/Trusts	(Only in case the entity is incorporated in the same financial Year), or;
	(d) Net worth Certificate from practicing chartered accountant. The latest net-worth certificate shall not be older than 6 months.
	(Calculation of Net worth to be given as an Annexure to the certificate.)
Undertaking In case of Individual / HUF/ Sole Proprietorship	Declaration from Applicant that:
/ Body Corporates/Trusts	The submissions made to the Accreditation Agency are true and correct and if found incorrect, the application may be rejected.

# **Annexure B -** Accreditation Agency Registration Links



Accreditation agency	Link to register
CDSL Ventures Limited(CVL)	Registration link
	(www.aia.cvlindia.com)
BSE Administration and Supervision Limited(BASL)	Registration Link

## **Registration Steps:**

- 1. Select investor type and category on the accreditation agency portal.
- 2. Enter PAN, name, email, and phone number.
- 3. Create a password (or sign in if you're an existing user)

**For queries**, contact:- 022-61216964 (CVL), 022-22721233 (BASL)

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# **Annexure C -** Documents Required for Onboarding Post-Accreditation



Sr. No.	Name of document
1	Accreditation Certificate
2	Subscription booklet
3	Cancel Cheque Copy
4	Investment Cheque or fund transfer
5	CKYC No.
6	KYC Docs: Pan
7	KYC Docs: Address proof
8	KRA Registered Copy
9	Client Master List





**Source:** Onboarding Checklist for Accredited Investors (Edelweiss Public Alternatives)

## **Annexure D –** Eligibility Criteria to become an Accredited Investors



- ➤ Individuals/HUFs/Sole Proprietorships/Family Trusts:
  - Must meet at least one of the following:
    - ➤ Income ≥ ₹1 crore and net worth ≥ ₹5 crore (with ≥ half in financial assets), or
    - ➤ Annual income ≥ ₹2 crore, or
    - Net worth ≥ ₹7.5 crore (with ≥ ₹3.75 crore in financial assets).
      Note: Primary residence value is excluded.
- ➤ Partnership Firms: Each partner must meet the individual criteria.
- $\triangleright$  Trusts & Corporates (other than family trusts): Net worth ≥ ₹50 crore.
- **➤** Joint Holders:
  - ➤ Parent-child: One must independently qualify.
  - ➤ Spouses: Combined income/net worth may be considered.
- ➤ Deemed Accredited Investors (no certification needed):
  Includes governments, government-set-up funds/agencies, QIBs, Cat-I FPIs, sovereign wealth funds, and multilaterals.
- > Foreign investors' eligibility is based on rupee-equivalent income/net worth

## **Annexure E –** Validity of Accreditation



➤ Applicants meeting eligibility criteria for the preceding financial year will receive an accreditation certificate valid for 2 years from the date of issuance.

Applicants meeting eligibility criteria for two consecutive financial years will be issued an accreditation certificate valid for 3 years.

For new entities without preceding year's financials, accreditation certificate is valid for 2 years if net worth criteria are met.



Accreditation queries? Reach out to your Relationship Manager.

# Thank You

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